

NEW MEXICO BIODIESEL POLICY SUMMIT



MARCH 27-28, 2008

ALBUQUERQUE, NEW MEXICO

OEM & Fleet Manager Panel

March 27th, 2008

Frank Burcham

Land of Enchantment Clean Cities

Biodiesel Considerations

- Vehicle Operation
 - Warranties
 - 5%?
 - 20%?
 - Performance
 - Phase-in
 - Don't tell them



Biodiesel Considerations (cont.)

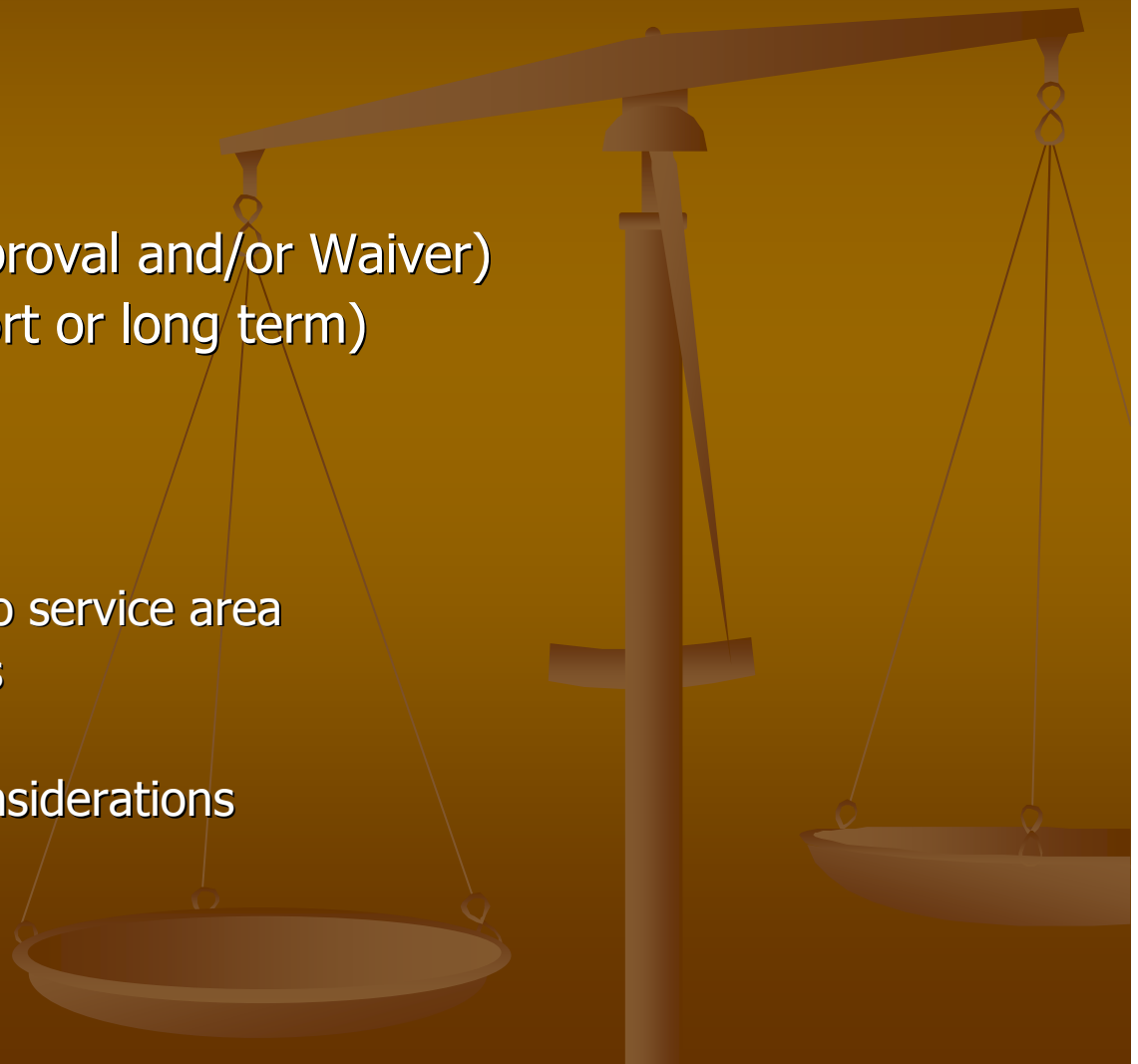
■ Fueling Options:

■ On-site

- Tank
- Dispenser (UL Approval and/or Waiver)
- Fuel Contract (short or long term)

■ Off-site

- Local Distributor
 - Availability
 - Proximity to service area
 - Branding Issues
 - Pricing
 - Budget Considerations



National Biodiesel Board Guide for Fleet Managers

- http://www.biodiesel.org/buyingbiodiesel/guide/guide_fleetmanagers.shtm
- NAFA article (NAFA Fleet Executive/September 2003) ["The Right Choice? Fleets report on biodiesel's real-world performance."](#)
- National Biodiesel Board Home Page
<http://www.biodiesel.org/>

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